



THUNDERBIRD MEMBERSHIP DRIVE

November 14, 2009

Dear "Thunderbird" Member:

Welcome to another "Fall Kick-Off Party". It is with deep regret that I cannot attend this year but prior commitments have made that impossible. This is my 10th ski season at Song Mountain and I've made all 9 previous pre-season get-togethers!

I'D LIKE TO TAKE THIS OPPORTUNITY TO ANNOUNCE A 2009-10 MEMBERSHIP DRIVE.

Everyone knows, a full club is a happy club, and a happy club has to be "just more fun". This difficult economy has touched us all and a few vacancies remain. YOU are your club's best recruiting tool.

Through Thursday, Dec 24th, (or until we reach "full" membership) any current Thunderbird member that recruits a "*NEW*" Thunderbird member will get an unrestricted \$50 credit towards any goods and services that Song Mountain offers during the 2009-10 ski season. Family of one, \$50 credit; family of two, \$100 credit; family of three, \$150 credit; you get the idea. **NO RESTRICTIONS APPLY!**

TERMS AND CONDITIONS

1. "*NEW*" members are defined as anyone that has not been a Thunderbird member for the last two ski seasons (2007-08 and 2008-09).
2. Credits are 100% transferable.
3. Credits can be used for any goods and services that we have to offer for the 2009-10 season.
4. Credits must be utilized in minimum increments of \$25.
5. Credits cannot be utilized for goods and services for the 2010-11 ski season.
6. Credits can even be combined with the 2009-10 Song Mountain economic "Stimulus" certificates. I said, **NO RESTRICTIONS APPLY!**
7. Credits expire March 31, 2010.
8. Maximum credit is \$300 per "*NEW*" family.
9. Freebies (kids <6) are not considered "*NEW*" members.
10. Sorry, credits cannot be used for "Social Dues".
11. If the "*new recruit*" has already purchased a pass at Cazenovia, Greek, Labrador, Skaneateles, or Toggenburg, I will, with proper proof of payment, allow an additional 50% credit of the amount already paid to the "the other guys".

My staff and I appreciate your continued support. Song Mountain and the Thunderbird Club are indeed special. My job is to make sure they stay that way. The next time I see you will be "*On The Slopes*". Have a great Thanksgiving.

Sincerely,

Peter S. Harris
President

PSH/ph